Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements. OMB No. 1545-0047

Open to Public Inspection

A I	or the	2011 calendar year, or tax year beginning OCT 1, 2011 and ending	SEP 30, 2012								
B	Check if applicable	C Name of organization	D Employer identifi	cation number							
	Addres change										
	Name change		23-7	168440							
	Initial return Terminated	Number and street (or P.0. box if mail is not delivered to street address) 114 WESTERN AVENUE Room/s		776-0188							
	Amend		G Gross receipts \$	9,494,776.							
	Application	BOSTON, MA 02134	H(a) Is this a group re	eturn							
	pendin	F Name and address of principal officer:ARCOTT MAHESH	for affiliates?	Yes X No							
	SAME AS C ABOVE H(b) Are all affiliates included? Yes No										
		<u> </u>		list. (see instructions)							
		e: ► WWW.EARTHWATCH.ORG	H(c) Group exemptio								
			ear of formation: 1972 N	M State of legal domicile: MA							
Pa		Summary	CU TNOMEMIME	TO A TEADED							
Se	1 1	Briefly describe the organization's mission or most significant activities: EARTHWAT IN CITIZEN SCIENCE AND ENGAGES PEOPLE WORLDW	CU INSTITUTE	TEIC EIEID							
Governance	-	Check this box if the organization discontinued its operations or disposed of n									
Ver		Number of voting members of the governing body (Part VI, line 1a)	1	15							
ဇ္		Number of voting members of the governing body (rart vi, line 1a)		15							
م م		Fotal number of individuals employed in calendar year 2011 (Part V, line 1a)		69							
/itie		Total number of volunteers (estimate if necessary)		1371							
Activities &		Fotal unrelated business revenue from Part VIII, column (C), line 12		0.							
⋖		Net unrelated business taxable income from Form 990-T, line 34		0.							
			Prior Year	Current Year							
ō	8 (Contributions and grants (Part VIII, line 1h)	9,668,454.	8,308,689.							
Revenue	9 F	Program service revenue (Part VIII, line 2g)	0.	0.							
Şe.	10	nvestment income (Part VIII, column (A), lines 3, 4, and 7d)	166,853.	-73,342.							
_	11 (Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	44,269.	17,452.							
	12	Fotal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	9,879,576.								
	1	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	2,208,812.	2,689,891.							
		Benefits paid to or for members (Part IX, column (A), line 4)	0.								
es		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	3,916,003.	3,631,683.							
Expenses		Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.							
Α̈́		Fotal fundraising expenses (Part IX, column (D), line 25) 397,546.	2 000 615	2 040 655							
		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	3,890,615. 10,015,430.								
		Fotal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	-135,854.								
-SS	19	Revenue less expenses. Subtract line 18 from line 12	Beginning of Current Year	End of Year							
anc and	20	Fotal assets (Part X, line 16)	6,664,235.	5,861,848.							
Ass. Bal	21	rotal assets (Part X, line 16) Fotal liabilities (Part X, line 26)	1,537,163.	1,299,851.							
Net Assets or Fund Balances	22 1	Net assets or fund balances. Subtract line 21 from line 20	5,127,072.	4,561,997.							
Pa	art II	Signature Block		, ,							
Und	er penal	ties of perjury, I declare that I have examined this return, including accompanying schedules and sta	tements, and to the best of m	y knowledge and belief, it is							
true	, correct	, and complete. Declaration of preparer (other than officer) is based on all information of which prep	arer has any knowledge.								
		\									
Sig	n	Signature of officer	Date								
Her	·e	ARCOTT MAHESH, INTERNATIONAL CFO									
		Type or print name and title									
		Print/Type preparer's name Preparer's signature	Date Check	PTIN							
Paid	- +	MATTHEW TROIANO, CPA MATTHEW TROIANO, CP									
	· .		P.C. Firm's EIN	04-2571780							
Use Only Firm's address 21 EAST MAIN STREET FOR											
		WESTBOROUGH, MA 01581	Phone no. 5	08-366-9100							
May	y the IR	S discuss this return with the preparer shown above? (see instructions)		X Yes No							

Form 990 (2011) EARTHWATCH I Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	х	
h	Was the organization included in consolidated, independent audited financial statements for the tax year?	u		
~	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Х	
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b	X	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15	Х	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	X	
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20 b		

Form 990 (2011) EARTHWATCH INSTITUTION | Part IV | Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,		7.7	
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		Х	
•	Schedule J	23	Λ	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25	24a		Х
b	Schedule K. If "No", go to line 25 Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24a		
C	Did the organization mivest any proceeds of tax-exempt bonds beyond a temporary period exception: Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	240		
·	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			37
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	29		
00	contributions? If "Yes," complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	Х	
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of			7.7
	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			Х
27	If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36		
37	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	31		
55	Note. All Form 990 filers are required to complete Schedule O	38	х	

Form **990** (2011)

Form 990 (2011) EARTHWATCH INSTITUTE, INC. Part V Statements Regarding Other IRS Filings and Tax Compliance

for Enter the number reported in Box 3 of Form 1096. Enter -0- If not applicable 1.2 1.2 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5		Check if Schedule O contains a response to any question in this Part V			
b Enter the number of Forms W2G included in line 1a. Enter 0-if not applicable				Yes	No
b Enter the number of Forms W-26 included in line 1a. Enter 0-if not applicable	1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 12			
but the organization comply with backup withholding rules for reportable payments to vendors and reportable gamining (gambling) withinings to pizze winners? 2 Enter the number of employees reported on Form W.3, Transmittal of Wage and Tax Statements, flied for the calendar year ending with or within the year covered by this return. 3 bit at least one is reported on line 28, did the organization flied and required federal employment tax returns? 3 bit the organization have unrelated business greater than 250, you may be required to e-file (see instructions) 3 bit the organization have unrelated business greater than 250, you may be required to e-file (see instructions) 3 bit the organization have unrelated business greater than 250, you may be required to e-file (see instructions) 3 bit the organization have unrelated business greater than 250, you may be required to e-file (see instructions) 3 bit the organization have unrelated business greater than 250, you may be required to e-file (see instructions) 3 bit the organization have unrelated business greater than 250, you may be required to e-file (see instructions) 3 bit the organization have unrelated business greater than 250, you may be required to e-file (see instructions) 3 bit the organization have unrelated business greater than 250, you may be required to e-file (see instructions) 3 bit the organization and park of the organization in the reversal park than 250, you may be required to e-file (see instructions) 4 bit 1 **Ves*, include the organization than the organization file form 8868-77 5 bit 1 **Ves*, include party notify the organization file Form 8868 and you contributions that were not tax deductible? 5 bit 1 **Ves*, include the organization file form 8869 and services provided to the payor? 5 bit 1 **Ves*, include the organization include with every solicitation an express statement that such contributions or greater than 500, you can be entire than 500, you can be entirely to the organization file form 8809 and you can be entire					
2a Enter the number of employees reported on Form W.3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return Note. If the sum of lines 1a and 2a is greater than 250, you may be required to the file (see instructions) 3a Is the organization have unreated business gross income of \$1,000 or more during the year? 3a Is the organization have unreated business gross income of \$1,000 or more during the year? 3a Is X 3b If "Yes," has if filled a Form 990 T for this year? If "No." provide an explanation in Schedule O 3b If "Yes," an advantage year, did the organization have an interest in, or a singular very or the authority over, a financial account, in a foreign country (such as a bank account, securities account, or other financial accounts? 5b If "Yes," an other the name of the foreign country." ▶ See instructions for filing requirements for Form TD F 90.22.1, Report of Foreign Bank and Financial Accounts. 5b Is destined the organization have entire the van or is a party to a prohibited tax shelter transaction? 5c If "Yes," to line 5a or 5b, did the organization file Form 8888 17 6c If "Yes," to line 5a or 5b, did the organization file Form 8886 17 6d Does the organization have manual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 6c If "Yes," did the organization include with every solicitation an express statement that such contributions or grifts were not tax deductible? 6c If Yes," did the organization include with every solicitation an express statement that such contributions or grifts were not tax deductible? 6c If the organization selective a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7c Organizations that may receive deductible contributions under section 170(c). 8d If "Yes," did the organization noticity the organization than than the payor than the year of the valu					
tiled for the calendary year ending with or within the year covered by this returm. 2a 69		(gambling) winnings to prize winners?	1c	X	
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 3	2a				
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3a		filed for the calendar year ending with or within the year covered by this return 2a 69			
3a	b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
the fif "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 4 At any time during the calendary year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country. Such as a bank account, or other financial accountly? 5 b if "Yes," enter the name of the foreign country: ▶ 5 see instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. 5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5 a Was the organization in a party to a prohibited tax shelter transaction? 5 b Was the organization a party to a prohibited tax shelter transaction? 5 c Was the organization aparty to a prohibited tax shelter transaction? 5 c Was the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that terms on tax deductible? 6 c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that terms or tax deductible? 6 d Was the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7 organizations that may receive deductible contributions under section 170(c). 8 organizations that may receive deductible contributions under section 170(c). 9 organizations that may receive deductible contributions under section 170(c). 10 organization seceive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7 organization with the organization and the payor or the value of the goods or services provided? 10 organization seceive any funds, directly or indirectly, or a premiums on a personal benefit contract? 7 organization received a contribution of qualified intellectual property, did the organization file Form 18899 as required? 11 organization		Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? See instructions for filing requirements for Form TD F 90.22.1, Report of Foreign Bank and Financial Accounts. Sa Was the organization aparty to a prohibited tax shelter transaction at any time during the tax year? 5a X X b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b X S b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5c I Y'es, ' to line 5a or 5b, did the organization file Form 888617 6a Does the organization stat was enough gose receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 6b If 'Yes,' ridd the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6c If Yes,' did the organization received a payment in excess of \$75 made party as a contribution and party for goods and services provided to the payor? 6c Did the organization received a payment in excess of \$75 made party as a contribution and party for goods and services provided to the Form 8282? 6c Did the organization received a payment in excess of \$75 made party as a contribution of working and party as a contribution of the source of the organization received a payment in excess of \$75 made party as a contribution of working at the organization of the payor any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7c Did the organization, during the year, pay premiums, directly or indirectly, to pay premiums on a personal benefit contract? 7d Did the organization smaintaining donor	За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		Х
financial account in a foreign country (such as a bank account, securities account, or other financial account)? b fi "Yes," enter the name of the foreign country; bese instructions for filing requirements for Form TD F 90.22.1, Report of Foreign Bank and Financial Accounts. 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b X X Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5c M Yes," to line 5a or 5b, did the organization file Form 8886-17 6c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solict any contributions that were not tax deductible? 6b Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7c Organizations that may receive deductible contributions under section 170(c). a) Did the organization tracelve a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a X b if "Yes," indicate the number of Forms 8282 filed during the year b if "Yes," indicate the number of Forms 8282 filed during the year c Did the organization received any funds, directly or indirectly, no pay premiums on a personal benefit contract? 7b Did the organization received a contribution of qualified intellectual property, did the organization. Did the supporting organization senitating donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization make any taxable distributions under sec	b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
b f "Yes," enter the name of the foreign country:	4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
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15b

16b

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Yes

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X

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X

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Page 6

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

X

Х

X

Х

No

			_		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	15			
	If there are material differences in voting rights among members of the governing body, or if the governing					
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.					
b	Enter the number of voting members included in line 1a, above, who are independent	1b	15			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationshi	p with	any other			
	officer, director, trustee, or key employee?			2		X
			T T			1 -

Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?

3

Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?

5 Did the organization become aware during the year of a significant diversion of the organization's assets?6 Did the organization have members or stockholders?

7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?

b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?

8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:a The governing body?

b Each committee with authority to act on behalf of the governing body?
 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the

organization's mailing address? If "Yes," provide the names and addresses in Schedule O

Sec	on B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	
10a	id the organization have local chapters, branches, or affiliates?	

b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,

and branches to ensure their operations are consistent with the organization's exempt purposes?

11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?

b Describe in Schedule O the process, if any, used by the organization to review this Form 990.

12a Did the organization have a written conflict of interest policy? If "No," go to line 13

b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?

c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done
 Did the organization have a written whistleblower policy?

14 Did the organization have a written document retention and destruction policy?

15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?

a The organization's CEO, Executive Director, or top management official

Other officers or key employees of the organization

If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?

b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed MA, AK, AZ, AR, CA, CT, DC, FL, GA, HI, IL, KS

Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

X Own website X Another's website X Upon request

Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ►

LARRY STAUB - (978)450-1211

114 WESTERN AVENUE, BOSTON, MA 02134

Form 990 (2011)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization (A)	(B)	Γ		((<u></u>			(D)	(E)	(F)
Name and Title	Average	(do	not c	Pos	itior	than	one	Reportable	Reportable	Estimated
	hours per	box, unless person is both an officer and a director/trustee)		compensation	compensation	amount of				
	week	H.			l	17 (1 (13	100)	from	from related	other
	(describe hours for	or director				_		the organization	organizations (W-2/1099-MISC)	compensation from the
	related	ee or	stee			nsate		(W-2/1099-MISC)	(** 27 1000 111100)	organization
	organizations	l trustee	nal tru		oyee	ompe				and related
	in Schedule	Individual 1	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1)	O)	밀	lus	0#!	Æ	en Hig	For			
(1) WHITNEY L. JOHNSON	1 00	\		.					0.	0
CHAIRMAN	1.00	Х		Х				0.	0.	0.
(2) AMY RUTH BORUN	1 00	\						0.	0.	0.
MEMBER	1.00	Х				<u> </u>		0.	0.	0.
(3) RICHARD M. BURNES, JR. MEMBER	1.00	x						0.	0.	0.
(4) GEORGE A. EBERSTADT	1.00	^						0.	0.	0.
MEMBER	1.00	X						0.	0.	0.
(5) G. KEITH FUNSTON, JR.	1.00	<u> </u>				<u> </u>		0.	0.	0.
TREASURER	1.00	x		Х				0.	0.	0.
(6) GARY F. GOLDRING	1.00	123							•	•
MEMBER	1.00	x						0.	0.	0.
(7) DONALD R. KENDALL, JR.		┢▔								
MEMBER	1.00	x						0.	0.	0.
(8) DR. MARGARET D. LOWMAN		f								
MEMBER	1.00	X						0.	0.	0.
(9) DR. WILLIAM R. MOOMAW										
MEMBER	1.00	Х						0.	0.	0.
(10) DR. DANIEL I. RUBENSTEIN										
MEMBER	1.00	Х						0.	0.	0.
(11) KAREN D. ZUKERMAN										
MEMBER	1.00	Х						0.	0.	0.
(12) RUTH C. SCHEER										
VICE CHAIR	1.00	X		Х				0.	0.	0.
(13) ALEXANDRA GOELET									_	_
MEMBER	1.00	X						0.	0.	0.
(14) KEVIN J. ANTON									_	
MEMBER	1.00	X						0.	0.	0.
(15) SAMUEL M. HAMILL, JR.	1 1 1 1 1									•
MEMBER	1.00	X			_	<u> </u>		0.	0.	0.
(16) EDWARD WILSON	40.00			,,				100 007	_	10 100
PRESIDENT & CEO	40.00			Х		<u> </u>		199,087.	0.	12,139.
(17) ARCOTT MAHESH	20.00			37				60 400	_	^
INTERNATIONAL CFO	20.00			Х				62,400.	0.	0.

132007 01-23-12 Form **990** (2011)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)													
(A)	(B)			(((D)	(E)			(F)	
Name and title	Average	(do	not c	Posi			ono	Reportable	Reportable		Es	timate	ed
	hours per	box	, unle	ss pe	rson i	is bot	h an	compensation	compensatio	'n	an	nount	of
	week	-	cer an	a a a	irecto	or/trus	itee)	from	from related			other	
	(describe hours for	or director						the	organization			pensa	
	related	ordi	ee			sated		organization (W-2/1099-MISC)	(W-2/1099-MIS	5C)		om the anizat	
	organizations	trustee	l trus		ee Ge	nedu		(88-271099-181130)			_	arıızar d relat	
	in Schedule	Individual 1	Institutional trustee	L	Key employee	Highest compensated employee	<u></u>				l	anizati	
	O)	Indivi	Instit	Officer	Key er	Highe	Former						
(18) LISA CAMPBELL													
SECRETARY	40.00			Х				51,637.		0.		8,3	<u> 19</u>
(19) MARK CHANDLER													
INT'L DIR. OF RESEARCH	40.00					Х		112,868.		0.		5,9	38
(20) CYNTHIA ZILCH	40.00					l		150 040				<i>-</i> -	<i>-</i>
CHIEF DEVELOPMENT OFFICER	40.00					Х		150,240.		0.		6,5	63
(21) JAMES FRY	40 00					,,		100 411		_		0 4	^ ^
INT'L DIR. OF VOLUNTEER OU	40.00					Х		102,411.		0.		8,4	93.
(22) DENISE TRAPANI	1000					7.		101 401		0.		c 1	<i>c</i> 7
DIRECTOR OF MAJOR GIFTS	40.00					Х	\vdash	121,401.		0.		5,1	0 / 0
(23) TERESA BYRNES CHIEF MARKETING OFFICER	40.00					x		141,740.		0.		5,2	16
- CHIEF MARKETING OFFICER	40.00					Δ		141,740.		<u> </u>		J , <u>L</u>	10
1b Sub-total								941,784.		0.	5	1,8	35
c Total from continuation sheets to Part V	II, Section A					\blacktriangleright		0.		0.			0 .
d Total (add lines 1b and 1c)								941,784.		0.	5	1,8	35
2 Total number of individuals (including but r	ot limited to th	ose	liste	ed at	oove	e) wl	ho r	eceived more than \$100	0,000 of reportab	le			,
compensation from the organization												Yes	No.
2 Did the consciention list on Common officers	-United to the second control				1 -			Link		1		res	No
3 Did the organization list any former officer, line 1a? If "Yes," complete Schedule J for s											3		Х
4 For any individual listed on line 1a, is the su								hor componentian from			3		23
and related organizations greater than \$15	-		-					•	-		4	Х	
5 Did any person listed on line 1a receive or a													
rendered to the organization? If "Yes," com	-				-			_			5	Х	
Section B. Independent Contractors	•												
1 Complete this table for your five highest co	mpensated in	depe	ende	nt c	ontr	racto	ors t	that received more than	\$100,000 of com	npens	ation 1	rom	
the organization. Report compensation for	the calendar y	ear e	endi	ng v	vith	or w	/ithir	n the organization's tax	year.				
(A)				_				(B)		_	(0		
Name and business	address	NC	ONE	5			_	Description of s	services		compe	nsatio	n
							\dashv						
							\dashv			—			
2 Total number of independent contractors (ncluding but n	ot li	mite	d to	tho	se li	stec	d above) who received n	nore than				
\$100,000 of compensation from the organi	zation 🕨				(0							

Pa	rt VI	Ш	Statement of Reven	nue					
						(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Giffs, Grants and Other Similar Amounts	k G	b M c Fu d Re e G f Al sin	ederated campaigns lembership dues undraising events elated organizations overnment grants (contributi Il other contributions, gifts, grant milar amounts not included abovoncash contributions included in lines	1b 1c 1d 1d 1es, and 1f 1f	8308689.				
<u>a č</u>	ł	n To	otal. Add lines 1a-1f			8308689.			
Program Service Revenue	ď				Business Code				
_	f		Il other program service reve						
	3	In ot	otal. Add lines 2a-2f	dividends, intere	est, and	46,597.			46,597.
	4 5		ocome from investment of tax		· •				
	ŀ	a Go b Le	ess: rental expenses	(i) Real	(ii) Personal				
			et rental income or (loss)						
	ł	as b Le	ross amount from sales of ssets other than inventory ess: cost or other basis and sales expenses and or (loss)	(i) Securities 1,079,966. 1,199,905. -119,939.					
		d No	et gain or (loss)			-119,939.			-119939.
Other Revenue	8 8	in co Pa	ross income from fundraising cluding \$ ontributions reported on line art IV, line 18 ess: direct expenses	g events (not of 1c). See a	52,773.				
Б			et income or (loss) from fund			10,701.			10,701.
	9 a	a G Pa b Le	ross income from gaming ac art IV, line 19 ess: direct expenses	tivities. See a b					,
	10 a	a G ar	et income or (loss) from gam ross sales of inventory, less and allowancesess: cost of goods sold	returns a					
			et income or (loss) from sales						
	11 a	a M	Miscellaneous Revenue IISCELLANEOUS I	е	Business Code 900099	6,751.	6,751.		
		- -	Il other revenue						
	`		otal. Add lines 11a-11d			6,751.			
	ٔ ۔۔ ا		etal revenue. Con instructions			9252700	6 751	Λ	-62 6/1

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

complete columns (B), (C), and (D).									
Check if Schedule O contains a response to any question in this Part IX									
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses				
1	Grants and other assistance to governments and								
	organizations in the United States. See Part IV, line 21	633,613.	633,613.						
2	Grants and other assistance to individuals in								
	the United States. See Part IV, line 22	297,840.	297,840.						
3	Grants and other assistance to governments,								
	organizations, and individuals outside the								
	United States. See Part IV, lines 15 and 16	1,758,438.	1,758,438.						
4	Benefits paid to or for members								
5	Compensation of current officers, directors,								
	trustees, and key employees	367,711.	66,916.	153,580.	147,215.				
6	Compensation not included above, to disqualified								
	persons (as defined under section 4958(f)(1)) and								
	persons described in section 4958(c)(3)(B)								
7	Other salaries and wages	2,718,299.	2,122,410.	564,134.	31,755.				
8	Pension plan accruals and contributions (include								
	section 401(k) and section 403(b) employer contributions)								
9	Other employee benefits	209,410.	109,760.	60,645.	39,005.				
10	Payroll taxes	336,263.	210,504.	60,127.	65,632.				
11	Fees for services (non-employees):								
а	Management								
	Legal	23,485.	4,862.	18,623.					
	Accounting	58,128.	5,032.	53,096.					
d									
е	Professional fundraising services. See Part IV, line 17								
f	Investment management fees								
g	Other	790,418.	633,404.	140,443.	16,571.				
12	Advertising and promotion	21,318.	18,603.	2,715.					
13	Office expenses	381,457.	286,070.	69,655.	25,732.				
14	Information technology	21,372.		21,372.					
15	Royalties								
16	Occupancy	236,807.	173,228.	46,516.	17,063.				
17	Travel	425,842.	304,842.	76,424.	44,576.				
18	Payments of travel or entertainment expenses								
	for any federal, state, or local public officials								
19	Conferences, conventions, and meetings								
20	Interest	10,237.		10,237.					
21	Payments to affiliates								
22	Depreciation, depletion, and amortization	59,539.	42,685.	12,269.	4,585.				
23	Insurance	136,215.	121,750.	10,530.	3,935.				
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)								
а	PROGRAM EXPENSES	523,548.	510,908.	12,172.	468.				
b	CANCELLATION OF GRANT	127,769.	127,769.	,					
c	MISCELLANEOUS	19,070.	19,070.						
d	DUES AND SUBSCRIPTIONS	5,450.	3,875.	566.	1,009.				
е	All other expenses	-	-						
25	Total functional expenses. Add lines 1 through 24e	9,162,229.	7,451,579.	1,313,104.	397,546.				
26	Joint costs. Complete this line only if the organization				·				
	reported in column (B) joint costs from a combined								
	educational campaign and fundraising solicitation.								
	Check here if following SOP 98-2 (ASC 958-720)								
12201	0 01-23-12				Form 990 (2011)				

Form 990 (2011)
Part X | Balance Sheet

Pa	rt X	Balance Sheet			
			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	735,919.	1	220,706.
	2	Savings and temporary cash investments	3,734.	2	3,737.
	3	Pledges and grants receivable, net	3,268,066.	3	2,659,095.
	4	Accounts receivable, net	0,200,000	4	
	5	Receivables from current and former officers, directors, trustees, key		_	
	"	employees, and highest compensated employees. Complete Part II			
				5	
	6	of Schedule L Receivables from other disqualified persons (as defined under section		Ť	
	"	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
		employees' beneficiary organizations (see instructions)		6	
şt	7	Notes and loans receivable, net		7	
Assets	8	Inventories for sale or use		8	
⋖	9	Dona and a superior and disferent disherence	149,514.	9	94,448.
	1	Land, buildings, and equipment: cost or other	213,3211	9	31/1101
	loa	basis. Complete Part VI of Schedule D			
	b	Less: accumulated depreciation 10b 1,799,447.	111,302.	10c	68.658.
	11	Investments - publicly traded securities	1,705,002.	11	68,658. 2,179,343.
	12	Investments - other securities. See Part IV, line 11	2770370020	12	2/1/5/5150
	13	Investments - program-related. See Part IV, line 11		13	
	14			14	
	15	Intangible assets Other assets See Part IV line 11	690,698.	15	635,861.
	16	Other assets. See Part IV, line 11 Total assets. Add lines 1 through 15 (must equal line 34)	6,664,235.	16	5,861,848.
	17	Accounts payable and accrued expenses	578,652.	17	617,231.
	18		37070321	18	01772311
	19	Grants payable	958,511.	19	682,620.
	20	Deferred revenue	33073111	20	002/0201
"	21	Tax-exempt bond liabilities Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Payables to current and former officers, directors, trustees, key employees,		21	
ig	~~	highest compensated employees, and disqualified persons. Complete Part II			
Ë		of Oaks aluda I		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third		27	
		parties, and other liabilities not included on lines 17-24). Complete Part X of			
		0.1.1.1.5		25	
	26	Total liabilities. Add lines 17 through 25	1,537,163.	26	1,299,851.
	20	Organizations that follow SFAS 117, check here X and complete		20	
S		lines 27 through 29, and lines 33 and 34.			
၁င	27	Unrestricted net assets	-1,407,236.	27	-571,449.
alaı	28	Temporarily restricted net assets	4,992,932.	28	3,570,984.
Ä	29	Permanently restricted net assets	1,541,376.	29	1,562,462.
Ĕ		Organizations that do not follow SFAS 117, check here and			
Ĕ		complete lines 30 through 34.			
ţs c	30	Capital stock or trust principal, or current funds		30	
SSe	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds		32	
Š	33	Total net assets or fund balances	5,127,072.	33	4,561,997.
	34	Total liabilities and net assets/fund balances	6,664,235.	34	5,861,848.
	101	Total habilities and not assets/fund balances	,,	5	-,

Form **990** (2011)

OHI	1990 (2011)		, = 00	0	га	ye • -	
Pa	rt XI Reconciliation of Net Assets						
	Check if Schedule O contains a response to any question in this Part XI					X	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		,25 ,16			
2							
3							
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	5	,12	7,0	72.	
5							
6						97.	
Pa	rt XII Financial Statements and Reporting						
	Check if Schedule O contains a response to any question in this Part XII					X	
					Yes	No	
1	Accounting method used to prepare the Form 990: Cash X Accrual Other						
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	О.					
2a							
b							
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of th						
	review, or compilation of its financial statements and selection of an independent accountant?			2c	X		
	If the organization changed either its oversight process or selection process during the tax year, explain in Scho						
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a					
	separate basis, consolidated basis, or both:						
	X Separate basis Consolidated basis Both consolidated and separate basis						
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	ngle Au	dit				
	Act and OMB Circular A-133?			3a		Х	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired aud	dit				
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b			

Form **990** (2011)

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

EARTHWATCH INSTITUTE. INC.

Employer identification number

23-7168440 Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 2 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name. 4 city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. **b** Type II c Type III - Functionally integrated Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below. Yes Nο the governing body of the supported organization? 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? Provide the following information about the supported organization(s). h (iii) Type of (vi) Is the (iv) Is the organization (v) Did you notify the (vii) Amount of (i) Name of supported (ii) EIN organization in col. organization in col. (i) listed in your organization in col. organization support (described on lines 1-9 governing document? (i) of your support? U.S.? above or IRC section (see instructions)) Yes No Yes Yes No

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities	(f) Total 4,882,769. 4,882,769.
membership fees received. (Do not include any "unusual grants.") Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities	
include any "unusual grants.") 11,047,899. 7,905,109. 7,952,618. 9,668,454. 8,308,689. 4 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities	
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities	
ization's benefit and either paid to or expended on its behalf The value of services or facilities	4,882,769.
or expended on its behalf	4,882,769.
3 The value of services or facilities	4,882,769.
	4,882,769.
£ maile and but a management of the first term in the first term i	4,882,769.
furnished by a governmental unit to	4,882,769.
the organization without charge	4,882,769.
5 The portion of total contributions	
by each person (other than a	
governmental unit or publicly	
supported organization) included	
on line 1 that exceeds 2% of the	
amount shown on line 11,	
	5,753,337.
	9,129,432.
Section B. Total Support	
	(f) Total
	4,882,769.
8 Gross income from interest,	
dividends, payments received on	
securities loans, rents, royalties and income from similar sources 102,977. 67,173. 47,052. 70,066. 46,597. 33	33,865.
	33,003.
9 Net income from unrelated business	
activities, whether or not the	
business is regularly carried on	
10 Other income. Do not include gain	
or loss from the sale of capital assets (Explain in Part IV.) 36,157. 91,281. 109,570. 44,269. 17,452. 29	98,729.
\ \ \ \ /	5,515,363.
	3,313,303.
12 Gross receipts from related activities, etc. (see instructions) 12 13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3)	
organization, check this box and stop here	
Section C. Computation of Public Support Percentage	
<u> </u>	5.97 %
	5.67 %
16a 33 1/3% support test - 2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and	
stop here. The organization qualifies as a publicly supported organization	
b 33 1/3% support test - 2010. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box	
and stop here. The organization qualifies as a publicly supported organization	
17a 10% -facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or m	
and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization	
meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	ightharpoons
b 10% -facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10%	or
more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the	
organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	ightharpoons
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support						
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
	Gifts, grants, contributions, and	(/ =	(-,	(-,	(-)	(-,	(-,
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
_	merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that						
Ü	are not an unrelated trade or bus-						
	iness under section 513						
4							
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
_	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
С	Add lines 7a and 7b						
	Public support (Subtract line 7c from line 6.)						
	ction B. Total Support					•	
Cale	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6	` '	, ,	` ,	, ,	, ,	, ,
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and income from similar sources						
h	Unrelated business taxable income						
~	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b Net income from unrelated business						
••	activities not included in line 10b,						
	whether or not the business is						
10	regularly carried on Other income. Do not include gain						
12	or loss from the sale of capital						
	assets (Explain in Part IV.)						
	Total support (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	-			•		
_	check this box and stop here		······				>
	ction C. Computation of Publ					1 1	
	Public support percentage for 2011 (I					15	%
	Public support percentage from 2010					16	%
	ction D. Computation of Inves					1 1	
	Investment income percentage for 20					17	%
	Investment income percentage from 2					18	%
19a	33 1/3% support tests - 2011. If the	organization did i	not check the box	on line 14, and line	e 15 is more than 3	$33 1/3\%$, and line $^{-1}$	17 is not
	more than 33 $1/3\%$, check this box a	nd stop here. The	e organization qua	ifies as a publicly	supported organiz	ation	▶□
b	33 1/3% support tests - 2010. If the	organization did	not check a box or	line 14 or line 19	a, and line 16 is mo	ore than 33 1/3%,	and
	line 18 is not more than 33 1/3%, che	eck this box and s	t op here. The orga	anization qualifies	as a publicly supp	orted organization	
20	Private foundation. If the organization						

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990. ➤ See separate instructions.

2011
Open to Public Inspection

Name of the organization

EARTHWATCH INSTITUTE, INC.

Employer identification number 23 – 7168440

Pai	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line	e 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v	writing that the assets held in donor advise	ed funds
	are the organization's property, subject to the organization's	-	
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor o		
Pai			
1	Purpose(s) of conservation easements held by the organization		
	Preservation of land for public use (e.g., recreation or e		torically important land area
	Protection of natural habitat	Preservation of a certi	
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualif	ied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		
	, , ,		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b			
c	Number of conservation easements on a certified historic stru		
d	Number of conservation easements included in (c) acquired a		
	listed in the National Register		
3	Number of conservation easements modified, transferred, rel		
	year >	, 3 ,	3
4	Number of states where property subject to conservation eas	sement is located >	
5	Does the organization have a written policy regarding the per		
	violations, and enforcement of the conservation easements it		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,		
7	Amount of expenses incurred in monitoring, inspecting, and e		
8	Does each conservation easement reported on line 2(d) above		
	and section 170(h)(4)(B)(ii)?		
9	In Part XIV, describe how the organization reports conservation		
	include, if applicable, the text of the footnote to the organizat	-	
	conservation easements.		
Pai	t III Organizations Maintaining Collections of	f Art, Historical Treasures, or Ot	ther Similar Assets.
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (AS	C 958), not to report in its revenue statem	nent and balance sheet works of art,
	historical treasures, or other similar assets held for public exh	nibition, education, or research in furtherar	nce of public service, provide, in Part XIV,
	the text of the footnote to its financial statements that descril	bes these items.	
b	If the organization elected, as permitted under SFAS 116 (AS	C 958), to report in its revenue statement	and balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, ed	ducation, or research in furtherance of pub	olic service, provide the following amounts
	relating to these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		> \$
2	If the organization received or held works of art, historical treat		
	the following amounts required to be reported under SFAS 1:		
а	Revenues included in Form 990, Part VIII, line 1		
b	Assets included in Form 990, Part X		

Sche		TCH INSTIT						Page 2
Pai	rt III Organizations Maintaining C	ollections of Ar	t, Historical Tr	easures, or Ot	her Simil	ar Asse	ts (contir	าued)
3	Using the organization's acquisition, accessi	on, and other record	s, check any of the	following that are a	significant	use of its	collection	ı items
	(check all that apply):							
а	Public exhibition	d	Loan or exc	hange programs				
b	Scholarly research	е	Other					
С	Preservation for future generations							
4	Provide a description of the organization's co	ollections and explain	n how they further t	ne organization's ex	kempt purp	ose in Parl	t XIV.	
5	During the year, did the organization solicit o							
	to be sold to raise funds rather than to be ma						Yes	☐ No
Pai	rt IV Escrow and Custodial Arran							
	reported an amount on Form 990, Par		3-			.,,.	,	
1a	Is the organization an agent, trustee, custodi	an or other intermed	liary for contribution	s or other assets n	ot included			
	on Form 990, Part X?						Yes	☐ No
h	If "Yes," explain the arrangement in Part XIV							
~	Too, explain the arrangement in rate xiv	and complete the lo	nowing table.				Amount	
_	Beginning balance				1c		741104111	
	Additions during the year							
	Distributions during the year							
f	• • • • • • • • • • • • • • • • • • • •	orm 000 Dort V line	010				Yes	□ No
	Did the organization include an amount on Fo		211				」 res	□ NO
	rt V Endowment Funds. Complete in		awarad "Vaa" ta Ea	rm 000 Port IV line	.10			
ı aı	Endowment i unus. Complete i			(c) Two years back		voare back	(a) Four	voare back
	Denimalan of combalance	(a) Current year 1,531,078.	(b) Prior year 1,075,698.	966,935		970,529.	(e) 1 oui	years back
	Beginning of year balance	1,331,078.		300,333	•	770,329.		
	Contributions	100 026	495,074.	100 762		2 504		
	Net investment earnings, gains, and losses	188,826.	-29,904.	108,763	•	-3,594.		
	Grants or scholarships							
е	Other expenditures for facilities		0 700					
	and programs		9,790.					
f	Administrative expenses							
g	End of year balance	1,719,904.	1,531,078.		. -	966,935.		
2	Provide the estimated percentage of the curr	rent year end balanc	e (line 1g, column (a	a)) held as:				
	Board designated or quasi-endowment		_%					
	Permanent endowment ► 90.85	<u>%</u>						
С	· · · · · · · · · · · · · · · · · · ·	9.15 _%						
	The percentages in lines 2a, 2b, and 2c shou							
3а	Are there endowment funds not in the posse	ssion of the organiza	ation that are held a	nd administered for	r the organi	zation	_	
	by:							Yes No
	(i) unrelated organizations						3a(i)	X
							3a(ii)	X
b	If "Yes" to 3a(ii), are the related organizations	s listed as required o	n Schedule R?				3b	
4	Describe in Part XIV the intended uses of the	organization's endo	wment funds.					
Pai	rt VI Land, Buildings, and Equipm	ent. See Form 990	, Part X, line 10.					
	Description of property	(a) Cost or of basis (investm	1 ' '		Accumulate epreciation	l l	(d) Book	value
1a	Land							
	Buildings							
	Leasehold improvements		3	1,924.	13,3	03.	18	3,621.
	Fauipment			4,702.	649,3			5,318.

1,136,760.

1,151,479.

e Other

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

Part VII Investments - Other Securities.	See Form 990, Part X, li	ne 12.		
(a) Description of security or category (including name of security)	(b) Book value	Co	(c) Method of valuates of end-of-year mark	
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
(l)				
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)				
Part VIII Investments - Program Related.	See Form 990, Part X,	line 13.		
(a) Description of investment type	(b) Book value	Co	(c) Method of valuates or end-of-year mark	
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)				
Part IX Other Assets. See Form 990, Part X, li				(b) Book value
T DA CD DEDOCTE	(a) Description			
(7)				25,000.
	OT TOV COMMEN	~m.c		66,895. 423,759.
		210		120,207.
	L			120,207
(5)				
(6)				
(7)				
(8) (9)				
(10)				
Total. (Column (b) must equal Form 990, Part X, col (B)	line 15)			635,861.
Part X Other Liabilities. See Form 990, Part			······	033,001
(1) 5 1 1 (1) 120	7, 1110 20.	(b) Book value		
(a) Description of liability (1) Federal income taxes		(a) a con raide	_	
(2)			_	
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
(11)				
	line 25.)			
Total. (Column (b) must equal Form 990, Part X, col (B) Filv 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote. In Part XIV, provide the text of the footnote.	te to the organization's financial	statements that reports the organ	nization's liability for uncertain	n tax positions under

Pa	rt XI	Reconciliation of Change in Net Assets from Form 990 to	Audit	ed Finan	cial Stat	emen			
1	Total	revenue (Form 990, Part VIII, column (A), line 12)			1			<u>252,7</u>	
2	Total	expenses (Form 990, Part IX, column (A), line 25)			2		9,1	162,2	29
3	Exces	ss or (deficit) for the year. Subtract line 2 from line 1			3		_ 9	909,4	30
4		ınrealized gains (losses) on investments			4		3	344,3	55
5	Dona	ited services and use of facilities			5				
6		stment expenses			6				
7		period adjustments			7				
8		r (Describe in Part XIV.)			8				
9	Total	adjustments (net). Add lines 4 through 8			9		-	344,3	55
10		ss or (deficit) for the year per audited financial statements. Combine lines 3 and			10		_ <u>[</u>	565,0	75
Pa		Reconciliation of Revenue per Audited Financial Stateme			nue per	Retur	n		
1	Total	revenue, gains, and other support per audited financial statements				1	8,5	534,3	85
2		unts included on line 1 but not on Form 990, Part VIII, line 12:							
а		ınrealized gains on investments	2a	34	4,355				
b	Dona	ited services and use of facilities	2b	6	5,000	.			
С		veries of prior year grants							
d		r (Describe in Part XIV.)		-12	7,769				
е		lines 2a through 2d			•	2e		281,5	86
3		ract line 2e from line 1				3		252,7	
4		unts included on Form 990, Part VIII, line 12, but not on line 1 :					,		
a		stment expenses not included on Form 990, Part VIII, line 7b	4a						
b		r (Describe in Part XIV.)							
c		lines 4a and 4b				4c			0
5		revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)				5	8,2	252,7	99
	rt XIII	Reconciliation of Expenses per Audited Financial Statement	ents V	Vith Expe	nses pe				
1		expenses and losses per audited financial statements				1		099,4	60
2		unts included on line 1 but not on Form 990, Part IX, line 25:							
a		ted services and use of facilities	2a	6	5,000				
b		year adjustments				_			
С		r losses				_			
d		r (Describe in Part XIV.)				_			
e		lines 2a through 2d				2e	1	65,0	00
3		ract line 2e from line 1				3	9,0	034,4	60
4		unts included on Form 990, Part IX, line 25, but not on line 1:					<u> </u>		
a		stment expenses not included on Form 990, Part VIII, line 7b	4a						
		r (Describe in Part XIV.)		12	7,769	7			
					-	٦.	1	127,7	69
		expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)				5		162,2	
		Supplemental Information							
		his part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III	I lines 1	1a and 4· Pa	nt IV lines	1h and	2h: Part \	V line 4:	—— Part
	-	art XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comp							· uit
		/, LINE 4: EARTHWATCH'S ENDOWMENT ASSETS							
		,							
THZ	AT I	IS INTENDED TO PRODUCE LONG-TERM YIELDS	WHI	LE ASS	UMING	A C	ONSE	RVATI	VE
RI	SK.	THE ENDOWMENT ASSETS ARE USED TO GENER	RATE	INCOM	E. BA	SED	ON A	J.	
									
AP)	PROV	ED SPENDING POLICY OF THE BOARD USED TO	o su	PPORT	PROGR	AM A	ND		
ADI	MINI	STRATIVE ACTIVITIES OF EARTHWATCH.							
PAI	RT X	K, LINE 2: EARTHWATCH FOLLOWS THE ACCOUNT	NTIN	G FOR	UNCER	TAIN	TY I	.V	
		-, 11 1100001			,				

INCOME TAXES STANDARD, WHICH REQUIRES EARTHWATCH TO REPORT UNCERTAIN TAX

POSITIONS, RELATED INTEREST AND PENALTIES, AND TO ADJUST ITS ASSETS AND
LIABILITIES RELATED TO UNRECOGNIZED TAX BENEFITS AND ACCRUED INTEREST AND
PENALTIES ACCORDINGLY. AS OF SEPTEMBER 30, 2012, EARTHWATCH DETERMINED
THAT THERE ARE NO MATERIAL UNRECOGNIZED TAX BENEFITS TO REPORT. NO INCOME
TAX PROVISION HAS BEEN INCLUDED IN THE ACCOMPANYING FINANCIAL STATEMENTS.
EARTHWATCH IS SUBJECT TO AUDIT BY TAX AUTHORITIES. EARTHWATCH BELIEVES
THAT THEY HAVE APPROPRIATE SUPPORT FOR THE POSITIONS TAKEN ON THEIR
INFORMATION RETURNS.
PART XII, LINE 2D - OTHER ADJUSTMENTS:
CANCELLATION OF GRANT -127,769.
PART XIII, LINE 4B - OTHER ADJUSTMENTS:
CANCELLATION OF GRANT 127,769.

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

➤ Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.

➤ Attach to Form 990. ➤ See separate instructions.

2011
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

EARTHWATCH INST	ד . אינויידי	NC.			23-716844	10
			tside the United States. Comp	lete if the organi		
to Form 990, Par			·	J		
			ds to substantiate the amount of its gr			
the grantees' eligibility f	or the grants or a	assistance, and	the selection criteria used to award the	e grants or assis	stance? X	Yes No
2 For grantmakers. Desc	ribe in Part V the	e organization's	procedures for monitoring the use of it	s grants and ot	ner assistance out	side the
United States.						
3 Activities per Region. (T	he following Part	I, line 3 table ca	an be duplicated if additional space is	needed.)		_
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	is a prog describe	ity listed in (d) ram service, specific type e(s) in region	(f) Total expenditures for and investments in region
CENTRAL AMERICA AND THE CARIBBEAN	1	1	PROGRAM SERVICES	RESEARCH, EI	DUCATION,	93,094.
SOUTH AMERICA	1	4	PROGRAM SERVICES	RESEARCH, EI	DUCATION,	258,092.
3 a Sub-total	2	5				351,186.
b Total from continuation sheets to Part I	0	0				0.
c Totals (add lines 3a and 3b)	2	5				351,186.

Schedule F (Form 990) 2011

		_	Outside the United States. o one recipient received more	•	rganization answered	l "Yes" to Form 99	90, Part IV, line 15, fo	r any X
·	plicated if additional		o one recipient received more	e triari \$5,000				
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Pagion	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH AMERICA - ARGENTINA, BOLIVIA,	PRINCIPAL INVESTIGATOR	292829.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND) -	PRINCIPAL INVESTIGATOR	152824.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA - ANGOLA,	PRINCIPAL INVESTIGATOR	154449.	WIRE TRANSFER	0.		
		CENTRAL AMERICA AND THE CARIBBEAN	PRINCIPAL INVESTIGATOR	160911.	WIRE TRANSFER	0.		
		NORTH AMERICA - CANADA AND MEXICO, BUT	PRINCIPAL INVESTIGATOR	101217.	WIRE TRANSFER	0.		
		EAST ASIS AND PACIFIC / CHINA	PRINCIPAL INVESTIGATOR	179575.	WIRE TRANSFER	0.		
	the grantee or couns	el has provided a section	recognized as charities by th n 501(c)(3) equivalency letter	-	-			lulo E (Eorm 990) 2011

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. (c) Number of (d) Amount of (e) Manner of (f) Amount of (g) Description of (h) Method of (b) Region (a) Type of grant or assistance valuation recipients cash grant cash disbursement non-cash non-cash assistance (book, FMV, appraisal, other) assistance CENTRAL AMERICA AND THE CARIBBEAN PRINCIPAL INVESTIGATOR 2 40,574.WIRE TRANSFER 0 EUROPE (INCLUDING ICELAND & GREENLAND) -8 444561.WIRE TRANSFER 0 PRINCIPAL INVESTIGATOR NORTH AMERICA -CANADA AND MEXICO, BUT 2 142722.WIRE TRANSFER 0 PRINCIPAL INVESTIGATOR SOUTH AMERICA -ARGENTINA, PRINCIPAL INVESTIGATOR BOLIVIA 1 51,495.WIRE TRANSFER 0 SUB-SAHARAN PRINCIPAL INVESTIGATOR AFRICA - ANGOLA 2 37,281.WIRE TRANSFER 0

Page 4

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	Yes	X No

Schedule F (Form 990) 2011

Part V **Supplemental Information**

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information.

SCHEDULE F, PART I, LINE 2: 1. RECEIVE BOTH SOLICITED AND UNSOLICITED PRELIMINARY APPLICATIONS FROM THE SCIENCE COMMUNITY

- APPLICATIONS, INCLUDING DRAFT BUDGET, ARE REVIEWED AND EVALUATED ON A ROLLING BASIS
- INITIAL BUSINESS REVIEW BY FIELD MANAGEMENT, RESEARCH,

DEVELOPMENT/CORPORATE PROGRAMS, VOLUNTEER PROGRAMS, ENGAGEMENT, AND

FINANCE DEPARTMENTS; RECOMMENDATION SUBMITTED WHICH IS ACCEPTED OR

REJECTED BY THE INTERNATIONAL EXECUTIVE TEAM.

- IF DECISION IS TO INVITE FULL PROPOSAL, WE INVITE THE SCIENTIST TO SUBMIT A DETAILED PROPOSAL.
- UPON RECEIPT OF PROPOSAL, IT IS SENT TO BE EXTERNALLY REVIEWED TO ESTABLISH SCIENTIFIC WORTH (SOME EXCEPTIONS)
- BUDGET AND ALL FIELDING DETAILS ARE CONFIRMED
- FINAL DETAILS APPROVED BY INTERNAL REVIEW COMMITTEE (IF RECOMMEND TO

REJECT AT THIS POINT, MUST GO BACK TO THE INTERNATIONAL EXECUTIVE TEAM)

- 2. SELECTED GRANTEES ARE NOTIFIED
- 3. PAYMENTS MADE TO GRANTEES PER BUDGET AND TIMELINE OF PROJECTS
- AT END OF FIELD SEASON, GRANTEE REQUIRED TO SUBMIT RECEIPTS TO

DOCUMENT SPENDING OF FUNDS

- BUDGETS AND FIELDING DETAILS ARE RE-EVALUATED AND APPROVED ON A YEARLY BASIS.
- 6. PROJECTS RE-SUBMIT A SCIENTIFIC PROPOSAL EVERY 3-5 YEARS (SOME EXCEPTIONS)

SCHEDULE G

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Inspection

Employer identification number Name of the organization EARTHWATCH INSTITUTE, INC. 23-7168440 Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not Part I required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Internet and email solicitations □ Solicitation of government grants b Phone solicitations c In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or Yes key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? No b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser (v) Amount paid (vi) Amount paid (iv) Gross receipts (i) Name and address of individual tò (or retained by) (ii) Activity to (or retained by) have custody or entity (fundraiser) from activity fundraiser or control of contributions? organization listed in col. (i) Yes No List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

128	art I	le G (Form 990 or 990-EZ) 2011 EARTHWA Fundraising Events. Complete if the				-7168440 Page 2 more than \$15,000
		of fundraising event contributions and gr	-		· · · · · · · · · · · · · · · · · · ·	
				(b) Event #2 BEAT THE HEAT	(c) Other events NONE	(d) Total events (add col. (a) through col. (c))
Φ			(event type)	(event type)	(total number)	Coi. (C))
Revenue	1	Gross receipts	51,060.	1,713	•	52,773.
	2	Less: Charitable contributions				
	3	Gross income (line 1 minus line 2)	51,060.	1,713	•	52,773.
	4	Cash prizes				
ses	5	Noncash prizes				
Direct Expenses	6	Rent/facility costs				
	7	Food and beverages	23,500.			23,500.
	8	Entertainment Other direct expenses	4000	3,105	•	3,229. 15,343.
	1	Direct expense summary. Add lines 4 throug Net income summary. Combine line 3, colum	h 9 in column (d)		>	(42,072) 10,701.
Pa	art I		answered "Yes" to Form	990, Part IV, line 19, o	r reported more than	
Revenue		\$15,000 on Form 990-EZ, line 6a.	(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Rev	1	Gross revenue				
es	2	Cash prizes				
Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes % No	Yes % No	% Yes % No	
	_	Direct expense summary. Add lines 2 throug	h 5 in column (d)		>	
	7	, ,				

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ______ Yes ____ No

b If "Yes," explain:

b If "No," explain:

Sch	edule G (Form 990 or 990-EZ) 2011 EARTHWATCH INSTITUTE, INC. 23-	<u>/ 168</u>	440	Page 3
11	Does the organization operate gaming activities with nonmembers?		Yes	☐ No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	☐ No
12	Indicate the percentage of gaming activity operated in:	ı		
		1,0		0.4
	a The organization's facility	13a		%
	o An outside facility	13b		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name ▶			
	Address			
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No
k	o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount			
	of gaming revenue retained by the third party > \$			
C	If "Yes," enter name and address of the third party:			
	Name ▶			
	Address >			
16	Gaming manager information:			
	Name			
	Gaming manager compensation ▶ \$			
	Description of services provided			
	☐ Director/officer ☐ Employee ☐ Independent contractor			
17	Mandatory distributions:			
	Is the organization required under state law to make charitable distributions from the gaming proceeds to			
	retain the state gaming license?		Yes	☐ No
	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the			
•				
Do	organization's own exempt activities during the tax year \$\int IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii)	\1 <i>(</i>	A	D III
Га				
	lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information	i (see	instruc	lioris).
_				

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

EARTHWATC	CH INSTITU	TE, INC.					23-7168440
Part I General Information on Grants a	and Assistance						
1 Does the organization maintain records							
criteria used to award the grants or assi	istance?						No
2 Describe in Part IV the organization's pr							
Part II Grants and Other Assistance to							· —
recipient that received more than					can be duplicated if (f) Method of	· ·	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ARCHOSAUR FOUNDATION- DEREK MAIN 3009 WINGREN RD							
IRVING, TX 75062	45-2679972		41,530.	0.			PRINCIPAL INVESTIGATOR
BIODIVERSITY RESEARCH INSTITUTE 19 FLAGGY MEADOW RD	01 0515201						
GORHAM, ME 02038	01-0515381		44,444.	0.			PRINCIPAL INVESTIGATOR
CAPE ELEUTHERA INSTITUTE P O BOX 5910 PRINCETON, NJ 08543	31-1591503		22,900.	0.			PRINCIPAL INVESTIGATOR
DREXEL UNIVERSITY 3201 ARCH ST, SUITE 100 PHILADELPHIA, PA 19104	23-1532630		47,741.	0.			PRINCIPAL INVESTIGATOR
MICHAEL JOHNSON LLC 632 CANTRILL DR DAVIS, CA 95618	20-5147757		12,078.	0.			PRINCIPAL INVESTIGATOR
PRINCETON UNIVERSITY PRINCETON PRINCETON, NJ 08544	21-0634501		40,106.	0.			PRINCIPAL INVESTIGATOR
2 Enter total number of section 501(c)(3) a		ranizations listed in th			l	L	
3 Enter total number of other organization	-	-	TIC III IC I LADIC				········· 5
LHA For Paperwork Reduction Act Notice							Schedule I (Form 990) (2011)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PURDUE UNIVERSITY							
2101 EAST COLISEUM BLVD							
FORT WAYNE, IN 46805	35-6002041		19,520.	0.			PRINCIPAL INVESTIGATOR
SMITHSONIAN INSTITUTION							
P O BOX 37012							
WASHINGTON, DC 20013	53-0206027		146,907.	0.			PRINCIPAL INVESTIGATOR
TETON SCIENCE SCHOOLS							
700 COYOTE CANYON RD							
JACKSON, WY 83001	83-0219163		66,352.	0.			PRINCIPAL INVESTIGATOR
THE RESEARCH FOUNDATION OF NY							
P O BOX 9							
ALBANY, NY 12201-0009	14-1368361		63,348.	0.			PRINCIPAL INVESTIGATOR
•			,				
UNIVERSITY OF REDLANDS							
1200 E COTTON AVE							
REDLANDS, CA 92373	95-1643389		50,190.	0.			PRINCIPAL INVESTIGATOR
UNIVERSITY OF VERMONT							
85 S PROSPECT STREET							
BURLINGTON, VT 05405	03-0179440		21,988.	0.			PRINCIPAL INVESTIGATOR
VALLES CALDERA TRUST							
P O BOX 359							
JEMEZ SPRING, NM 87501	03-0433680		39,768.	0.			PRINCIPAL INVESTIGATOR
	1 00 010000		05,700.				
WIDECAST INC.							
1348 RUSTIC VIEW DR							
BALLWIN, MO 63011	33-0751451		6,000.	0.			PRINCIPAL INVESTIGATOR

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
PRINCIPAL INVESTIGATOR	40	277,921.	0.		
COMMUNITY ACTION AWARD	10	19,919.	0.		
Part IV Supplemental Information. Complete this part to p			· · · · ·		
SCHEDULE I, PART I, LINE 2: 1.	RECEIVE BO	TH SOLICIT	ED AND UNS	OLICITED	
PRELIMINARY APPLICATIONS FROM TH	E SCIENCE	COMMUNITY			
- APPLICATIONS, INCLUDING DRAFT	BUDGET, AR	E REVIEWED	AND EVALU	ATED ON A	
ROLLING BASIS					
- INITIAL BUSINESS REVIEW BY FIR	ELD MANAGEM	ENT, RESEA	RCH,		
DEVELOPMENT/CORPORATE PROGRAMS,	VOLUNTEER :	PROGRAMS,	ENGAGEMENT	, AND FINANCE	
DEPARTMENTS; RECOMMENDATION SUBM	ITTED WHIC	H IS ACCEP	TED OR REJ	ECTED BY THE	
INTERNATIONAL EXECUTIVE TEAM.					
- IF DECISION IS TO INVITE FULL					

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

See separate instructions. ➤ Attach to Form 990.

OMB No. 1545-0047

Open to Public . Inspection

Name of the organization

Department of the Treasury Internal Revenue Service

EARTHWATCH INSTITUTE, INC. Employer identification number 23-7168440

Pa	rt I Questions Regarding Compensation			
			Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Payments for business use of personal residence Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director. Explain in Part III. X Compensation committee Independent compensation consultant Compensation survey or study Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
5	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
	The organization?	5a		X
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
а	The organization?	6a		Х
b	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	(B) Breakdown of	B) Breakdown of W-2 and/or 1099-MISC compe		(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	reported as deferred in prior Form 990
(i)	199,087.	0.	0.	0.	12,139.	211,226.	0.
1 EDWARD WILSON (ii)		0.	0.	0.	0.	0.	
(i)	150,240.	0.	0.	0.	6,563.	156,803.	0.
2 CYNTHIA ZILCH (ii)		0.	0.	0.	0.	0.	0.
(i)							
3 (ii)							
(i)							
4 (ii)							
5 (ii)							
(i)							
6 (ii)							
(i)							
7 (ii)							
(i)							
8 (ii)							
9 (i) (ii)							
(i)							
10 (ii)							
(i)							
11 (ii)							
(i)							
12 (ii)							
(i)							
13 (ii) (i)							
14 (ii)							
(i)							
15 (ii)							
(i)							
_16 (ii)							

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

EARTHWATCH INSTITUTE, INC.

Employer identification number 23-7168440

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

RESEARCH AND EDUCATION TO PROMOTE THE UNDERSTANDING AND ACTION

NECESSARY FOR A SUSTAINABLE ENVIRONMENT. SINCE 1971, EARTHWATCH HAS

EMPOWERED PEOPLE OF ALL AGES AND WALKS OF LIFE TO CONTRIBUTE TO

HUNDREDS OF CRUCIAL, HANDS-ON ENVIRONMENTAL RESEARCH PROJECTS AROUND

THE GLOBE.

FORM 990, PART I, LINE 19

INCLUDED IN THE LOSS OF \$909,430 PRESENTED ON PART 1, LINE 19 OF THE 990 IS AN INCREASE IN UNRESTRICTED NET ASSETS FROM OPERATIONS OF \$763,254 AS SHOWN IN THE AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 2012. THIS LOSS ON THE 990 INCLUDES AN EXPENDITURE OF TEMPORARILY RESTRICTED NET ASSETS AND DOES NOT INCLUDE UNREALIZED GAIN ON INVESTMENTS BASED ON THE REQUIRED PRESENTATION OF THE FORM 990. IN ADDITION, CERTAIN CONDITIONAL MULTI-YEAR GRANTS HAVE NOT BEEN INCLUDED IN TEMPORARY RESTRICTED INCOME, IN ACCORDANCE WITH U.S. GAAP, AS DISCLOSED IN THE NOTES TO THE AUDITED FINANCIAL STATEMENTS. THE TRUE OPERATING PERFORMANCE OF EARTHWATCH IS BETTER REFLECTED IN THE AUDITED FINANCIAL STATEMENTS WHICH ARE AVAILABLE ON OUR WEB SITE OR ON REQUEST.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

HUNDREDS OF CRUCIAL, HANDS-ON ENVIRONMENTAL RESEARCH PROJECTS AROUND

THE GLOBE.

Employer identification number 23-7168440

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

FIELD PROGRAMS DURING THE YEAR, OF WHICH 1500 WERE PUBLIC VOLUNTEERS.

THESE INDIVIDUALS CONTRIBUTED OVER 70,000 HOURS TO RESEARCH DATA

COLLECTION. THIS HAS ENABLED OUR AFFILIATED SCIENTISTS TO PRODUCE 65

PEER REVIEWED ARTICLES AND CONTRIBUTE TO 35 ENVIRONMENTAL MANAGEMENT

PLANS AND POLICIES. EARTHWATCH IS DEDICATED TO CREATING AN

ENVIRONMENTAL LEGACY THROUGH ITS RESEARCH PROJECTS, EXPERIENTIAL

EDUCATIONAL PROGRAMS AND HANDS-ON VOLUNTEER OPPORTUNITIES IN FIELD

RESEARCH.

TRUSTS FOUNDATIONS AND INDIVIDUALS:

APPROXIMATELY \$1.4 MILLION OF EARTHWATCH'S REVENUE PERTAINS TO GRANTS FROM TRUSTS, FOUNDATIONS AND INDIVIDUALS. THIS REVENUE WAS APPLIED TO UNDERWRITE THE EARTHWATCH FIELD RESEARCH PROGRAMS AND TO FUND THE PARTICIPATION OF APPROXIMATELY 60 TEACHERS AND 60 STUDENTS ON THESE PROGRAMS. SURVEYS CONDUCTED ON BEHALF OF EARTHWATCH INDICATE THAT THESE STUDENTS AND TEACHERS WERE PROFOUNDLY IMPACTED BY THEIR EARTHWATCH EXPERIENCE. IN ONE SURVEY OVER 60% OF STUDENTS REPORTED THAT THE EXPERIENCE SIGNIFICANTLY OR VERY SIGNIFICANTLY "CHANGED THE WAY THEY THINK ABOUT THE PURPOSE OF THEIR LIFE". THIS SAME SURVEY FOUND THAT OVER 70% OF STUDENT PARTICIPANTS BECAME MUCH MORE INTERESTED IN SCIENCE OUTSIDE THE CLASSROOM, A MAJORITY PURSUED ADDITIONAL SCIENCE AND ENVIRONMENTALLY RELATED COURSE WORK IN BOTH HIGH SCHOOL AND COLLEGE AND 46% CHOSE A SCIENCE MAJOR. A SURVEY OF TEACHERS FOUND THAT MORE THAN HALF THE TEACHERS REPORTED THAT THEIR PARTICIPATION ON THE PROJECTS HAS VERY SIGNIFICANTLY:

⁻ INCREASED THEIR SENSE OF PERSONAL CONNECTION TO THE NATURAL WORLD

Schedule O (Form 990 or 990-EZ) (2011)	Page
Name of the organization EARTHWATCH INSTITUTE, INC.	Employer identification number 23-7168440
- INCREASED THEIR COMMITMENT TO TAKE POSITIVE ACTION T	OWARDS A
SUSTAINABLE ENVIRONMENT OR COMMUNITY	
- MOTIVATED THEM TO INCLUDE MORE ENVIRONMENTAL CONSIDE	RATIONS
IN THEIR DAY-TO-DAY DECISIONS MAKING	
CORPORATE PROGRAMS:	
EARTHWATCH U.S. HAS PARTNERSHIPS WITH SEVERAL CORPORATE D	ONORS
INCLUDING HSBC, ALCOA, UPS AND ERNST AND YOUNG ENABLING T	HEM TO SEND
THEIR STAFF ON EARTHWATCH FIELD RESEARCH PROGRAMS WORLDWI	DE FOR HANDS
ON EXPERIENCE AND ENGAGEMENT IN ISSUES OF ENVIRONMENTAL A	WARENESS,
CORPORATE RESPONSIBILITY AND INCORPORATING SUSTAINABLE PR	ACTICES INTO
THEIR COMPANY'S CULTURE IN ORDER TO MEET THEIR INTERNALLY	DRIVEN
SUSTAINABILITY GOALS. DURING THE FISCAL YEAR ENDED SEPTE	MBER 2012,
EARTHWATCH ENGAGED OVER 400 CORPORATE EMPLOYEES WORLDWIDE	ON ITS
PROGRAMS. TOTAL REVENUE FROM CORPORATE PROGRAMS WAS APPR	OXIMATELY \$3.8
MILLION. DATA FROM THESE RESEARCH PROJECTS IS SHARED WITH	NATIONAL AND
LOCAL GOVERNMENTS AS WELL AS LOCAL INSTITUTIONS FOR USE I	N ADVANCING
POLICIES AND ACTIONS IN THE RELEVANT AREAS.	
FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS PR	OVIDED TO THE
SENIOR LEADERSHIP TEAM FOR REVIEW AND THE FINANCE COMMITT	EE FOR REVIEW AND
APPROVAL. THE CFO WILL THEN SIGN OFF FOR ELECTRONIC FILI	NG OF THE FORM
990. A COPY OF THE FINAL SIGNED 990 WILL BE SENT TO ALL	MEMBERS OF THE
BOARD OF DIRECTORS.	

FORM 990, PART VI, SECTION B, LINE 12C: THE BOARD OF DIRECTORS MONITOR AND ENFORCE COMPLIANCE WITH THE CONFLICT OF INTEREST POLICY TO ENSURE THAT ALL

EARTHWATCH INSTITUTE, INC. AND EARTHWATCH EUROPE (AN UNRELATED U.K.

NON-PROFIT ENTITY) ORGANIZED AND INCORPORATED EARTHWATCH INTERNATIONAL,

INC. (EARTHWATCH INTERNATIONAL). EARTHWATCH INTERNATIONAL HAS NO

EARTHWATCH INSTITUTE, INC.	23-7168440
ASSETS AND HAD NO ACTIVITY AS OF AND FOR THE YEAR ENDED S	
2012. THE BOARD OF DIRECTORS OF EARTHWATCH INTERNATIONAL	CONSISTS OF
THE BOARD MEMBERS OF EACH OF THE INCORPORATORS, WITH EACH	INCORPORATOR
HAVING EQUAL VOTING POWER. EARTHWATCH INTERNATIONAL'S PU	RPOSE IS TO
PROVIDE INTERNATIONALLY COORDINATED GOVERNANCE AND ADMINI	STRATION FOR
THE BENEFIT OF ORGANIZATIONS THROUGHOUT THE WORLD THAT US	E EARTHWATCH
TRADEMARKS AND BRAND. EACH PARTY MAINTAINS ITS OWN INDEP	ENDENT
GOVERNANCE AND FINANCIAL INTEGRITY. CERTAIN COSTS, KEY E	XECUTIVES AND
PROGRAM AND ADMINISTRATIVE STAFF SERVE BOTH EARTHWATCH US	AND
EARTHWATCH EUROPE AND COSTS ARE SHARED UNDER A MEMORANDUM	OF AGREEMENT
BETWEEN THE ORGANIZATIONS. AS SUCH, THE EXECUTIVE EMPLOY	EES THAT ARE
SHARED BETWEEN EARTHWATCH U.S. AND EARTHWATCH EUROPE, THA	T ARE PAID BY
EARTHWATCH U.S., ARE LISTED ON FORM 990, PART VII, SECTIO	N A, AT THEIR
FULL COMPENSATION AMOUNTS.	
ADDITIONALLY, EARTHWATCH U.S. REIMBURSED EARTHWATCH EUROP	E FOR THE
SERVICES OF THEIR CFO. THE AMOUNT LISTED ON FORM 990, PA	RT VII,
SECTION A REPRESENTS THE REIMBURSEMENT OF 50% OF HIS SALA	RY THAT IS
BEING PAID TO HIM BY EARTHWATCH EUROPE.	

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990.

► See separate instructions.

2011
Open to Public Inspection

Name of the organization

EARTHWATCH INSTITUTE, INC.

 $\begin{array}{c} \text{Employer identification number} \\ 23-7168440 \end{array}$

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state of foreign country)	(d) or Total inco	ome End-of-yea		(f) Direct controlling entity		
CLOCK TOWER FILMS LLC - 34-2005695								
114 WESTERN AVENUE								
BOSTON, MA 02134	VIDEO PRODUCTION	MASSACHUSETTS		0.	0.1	N/A		
Part II Identification of Related Tax-Exempt Organizations during the tax year.)	ganizations (Complete if the organization	on answered "Yes" to Form 990), Part IV, line 34 b	ecause it had one	or more r	elated tax-exer	mpt	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section		(f) et controlling entity	conti	g) 512(b)(13) rolled :ity?
				501(c)(3))			Yes	No

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

organizations trouted do a par		,,										
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)		(i)	(j)		(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	(related, unrelated, excluded from tax under	(related, unrelated, income cluded from tax under	and of woor			amount in box	partn	ging er?	Percentage ownership
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes	No	
Part IV Identification of Related Org	ganizations Taxable a	s a Corpo	oration or Trust (Co	mplete if the organizat	ion answered "Ye	s" to Form 990, Pa	art IV, I	ine 34	because it had or	ne or	mor	e related

organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership

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Yes No

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

1	During the tax year, did the organization engage in any of the following transactions with one	or more r	elated organizations listed	in Parts II-IV?					
а	a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a				
	Gift, grant, or capital contribution to related organization(s)				1b				
С	Gift, grant, or capital contribution from related organization(s)				1c				
d	d Loans or loan guarantees to or for related organization(s)				1d		_		
e Loans or loan guarantees by related organization(s)									
_					1f				
f Sale of assets to related organization(s)									
g Purchase of assets from related organization(s)									
h Exchange of assets with related organization(s)									
i	Lease of facilities, equipment, or other assets to related organization(s)				1i		-		
i	Lease of facilities, equipment, or other assets from related organization(s)				1j				
 j Lease of facilities, equipment, or other assets from related organization(s) k Performance of services or membership or fundraising solicitations for related organization(s) 									
	Performance of services or membership or fundraising solicitations by related organization(s)				11		_		
					1m		_		
	Totaling of paid on ployoco with rolated organization(b)				1n		_		
^	Reimbursement haid to related organization(s) for expenses				10				
 Reimbursement paid to related organization(s) for expenses Reimbursement paid by related organization(s) for expenses 									
Р	Theimbursement paid by related organization(s) for expenses				1p		_		
а	Other transfer of cash or property to related organization(s)				1q				
	Other transfer of cash or property from related organization(s)				1r		_		
2	If the answer to any of the above is "Yes," see the instructions for information on who must co						_		
	(a) (b) Name of other organization Transa type (ction	(c) Amount involved	(d) Method of determining amount involved			_		
(1)							_		
(2)									
							_		
(3)							_		
(4)							_		
(5)									
(6)									
							-		

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c)	(e)	(f) Share of total income	(g) Share of end-of-year assets	(h Dispro tiona allocati Yes	por- ite ons?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) Genera manag partne Yes	(k) Percentage ing ownership

Form 8	868 (Rev. 1-2012)					Page 2	
	u are filing for an Additional (Not Automatic) 3-Month E	xtension, o	complete only Part II and check this	s box	•	X	
	Only complete Part II if you have already been granted an						
If yo	u are filing for an Automatic 3-Month Extension, comple	ete only Pa	art I (on page 1).				
Part	II Additional (Not Automatic) 3-Month E	xtensio	n of Time. Only file the origir	nal (no c	opies needed).		
			Enter filer's	identifyir	ng number, see ins	tructions	
Type o	r Name of exempt organization or other filer, see instru	Employe	mployer identification number (EIN) or				
print							
File by th	EARTHWATCH INSTITUTE, INC.	X	23-716844	10			
due date filing you	I NUMBER SITEEL AND FOODLOCKINE OF IT A P O DOX :	Social se	Social security number (SSN)				
return. Se	e II4 WESTERN AVENUE						
instructio	ns. City, town or post office, state, and ZIP code. For a BOSTON, MA 02134	foreign add	lress, see instructions.				
Enter t	ne Return code for the return that this application is for (fi	le a separa	te application for each return)			0 1	
			,				
Application			Application			Return	
Is For			Is For			Code	
Form 9	90	01					
Form 9	90-BL	02	Form 1041-A			08	
Form 9	90-EZ	01	Form 4720			09	
Form 9	90-PF	04	Form 5227		10		
Form 9	90-T (sec. 401(a) or 408(a) trust)	05	Form 6069		11		
Form 990-T (trust other than above)			Form 8870				
STOP!	Do not complete Part II if you were not already grante	d an autor	natic 3-month extension on a prev	iously file	ed Form 8868.		
	LARRY STAUB						
	books are in the care of \triangleright 114 WESTERN AV	ENUE					
	phone No. ► (978)450-1211		FAX No.				
	e organization does not have an office or place of busines						
	is is for a Group Return, enter the organization's four digit	_					
box >	• • • • • • • • • • • • • • • • • • • •		ich a list with the names and EINs of	f all memb	ers the extension is	for.	
	· —		$rac{\Gamma}{15}$, $rac{2013}{2011}$, and endin	CED	30, 2012		
	,, , 3 3 _		·	~ 	-		
6 l	f the tax year entered in line 5 is for less than 12 months,	cneck reas	on: Initial return	Final r	eturn		
7 (Change in accounting period						
	State in detail why you need the extension INFORMATION NEEDED TO FILE A	RETTIR	N TS NOT VET AVATI.	ARLE.			
-	INITIALIZATION NEEDED TO THE IT	1111011		•			
-							
8a	f this application is for Form 990-BL, 990-PF, 990-T, 4720,	or 6069 e	nter the tentative tax less any				
	nonrefundable credits. See instructions.	0, 0000, 0	The the terraine tax, loss ary	8a	\$	0.	
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimate					<u> </u>		
tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868.							
					. S	0.	
_	Balance due. Subtract line 8b from line 8a. Include your p	8b	· ·				
	FTPS (Electronic Federal Tax Payment System). See insti	8c	\$	0.			
	· · · · · · · · · · · · · · · · · · ·		st be completed for Part II	only.	•		
	enalties of perjury, I declare that I have examined this form, inclu , correct, and complete, and that I am authorized to prepare this f	ding accomp		-	of my knowledge and b	elief,	
			NATIONAL CFO	Data			
Signatu	Title >	TMIDK	MATIONAL CLO	Date			

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